



How responsibility for own income and costs enhances efficiency and client focus

In many countries the organisations responsible for land administration are part of the government. As a consequence, they rely on the availability of a yearly governmental budget. To a large extent this is likely to limit an organisation's cost awareness, incentive for efficiency improvement and focus on customer satisfaction. Issues which govern private companies. Nevertheless, the management processes of both types of organisations are comparable. Therefore, it is possible to develop a traditional governmental organisation into an organisation with a private-sector management set-up. Step by step, for instance, from cost recovery to self-sustainability. Independent from governmental budgets, self-sustainable through balancing costs and income. Kadaster has realised this change with its own organisation and consulted various foreign countries on this issue. Improving efficiency, innovation and client focus.

Our activities

Analysis

Initiating discussions between the responsible officials of the organisation and the relevant Ministry, in order to create change support. Analysing both current and desired culture, legal embedding, management and financing.

Corporate governance model development

Developing the desired corporate governance model. Bringing together and elaborating process management and financial management. Providing a clear division between organisational and ministerial responsibilities.

Implementation Plan and Training

Creating an activity plan for realising changes in: culture, legal set-up, organisation, processes and information system. Training managers for realising the changes and working within the new model.

Your benefits

Proposals of an independent and experienced organisation

Kadaster's experience with its own transformation guarantees first-hand expertise. Between 1990 and 1994, Kadaster evolved from a government institute into a non-departmental public body.

Use of the latest technologies

Corporate governance and financial management require specific knowledge and experience. Kadaster is able to provide these benefits through its own experience and its participation in many national and international forums.

Higher efficiency and quality

A corporate management system creates higher awareness for cost and income. Managers will be financially responsible for their units. Resulting in incentives to optimise both efficiency and income.

New products and services

The incentives to increase income will generate the possibility of creating new products and services. Especially if an organisation has digital administrative and geometric data, many additional products can be created.



Project samples

Slovenia, 2003: Real Estate Modernisation Project, Cost Recovery Strategy

- Financed by the World Bank, € 0.2 m
- Detailed economic and business modeling of both the existing situation and the proposed solutions. Analysing current and future options for products and services.

Azerbaijan, 2009-2010: Real Estate Registration Project, Development of the Business Plan for SLCC

- Financed by the IBRD (International Bank for Reconstruction and Development), € 0.14m
- Defining the mission, vision, long-term strategy and the first version of an annual business plan. Reviewing and financially analysing the current situation and the future planning methodology, including a suitable IT-system.

The Netherlands, 1990-1994: changing Kadaster from a governmental organisation towards an independent body

- Financed by the Dutch Government
- Defining the mission, vision, long-term strategy and plan, annual business plans for each department. Implementing legal changes, new organisation, new processes, new technologies, methods and training.

Contact information

website: www.kadaster.nl/international